International Symposium on "Global Trade Order after the TPP: Opportunities and Challenges for Japan"

Japan's Post-TPP Agricultural Sector Reform

Masayoshi Honma

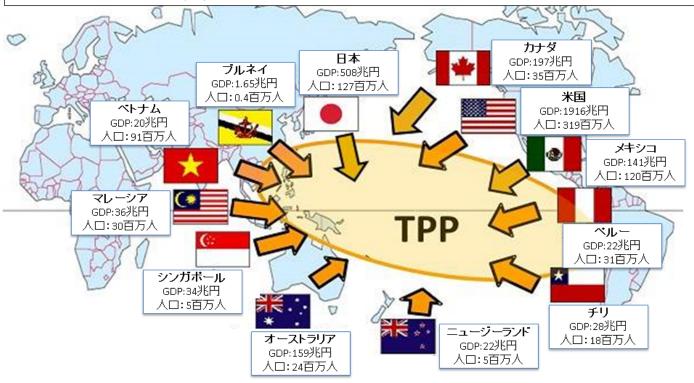
The Essence of TPP Agreement

- Importance of TPP is liberalization of investment and financial area.
- Tariffs on agricultural products are the matter for Japan while those on industrial products are already low enough through GATT and WTO.
- The rules of the Most-Favored-Nation Treatment and National Treatment are important for investment liberalization so that ISDS provision is essential.
- High tariff rates remain among agricultural products and must be reduced or abolished for catching up globalization of other areas.
- Rice tariffs should also have been scheduled for reduction or abolition so that the structural reform in rice sector would have been promoted.

Size of TPP

- Total GDP of 12 member countries of TPP is 3,100 trillion yen and counts for 40 % of the world total.
- Total population of 12 member countries of TPP is 800 billion and counts for 10 % of the world total.

〇TPP交渉参加12カ国の経済規模は3,100兆円で、世界全体の4割を占める。 〇TPP経済圏の市場規模(人口の合計)は8億人で、世界全体の1割を占める。



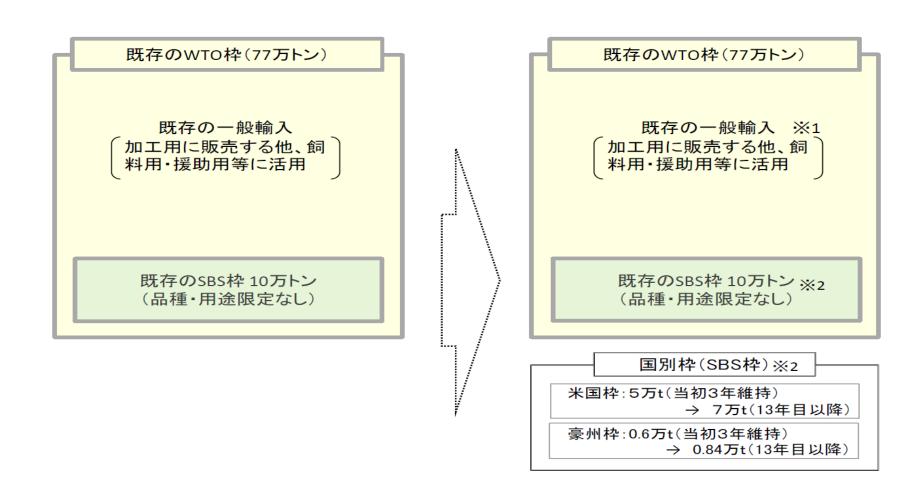
出典:世界銀行データベース(基準年: GDP=2014年、人口=2014年) ※1ドル=110円で換算(2014年度円相場平均)

The number of tariff lines of agricultural, forestry and fishery products to be abolished by TPP

| | No. of current | No. of tariff | Abolition Ratio |
|------------------------------------|------------------|---------------|-----------------|
| | tariff lines (A) | lines to be | (B / A) |
| | | abolished (B) | |
| Agricultural, forestry and fishery | 2328 | 1885 | 81.0% |
| products | | | |
| 5 sensitive items : Rice | 58 | 15 | 25.9% |
| Wheat and barley | 109 | 26 | 23.9% |
| Beef and pork | 100 | 70 | 70.0% |
| Dairy products | 188 | 31 | 16.5% |
| Sugar and starch | 131 | 32 | 24.4% |
| Total of 5 sensitive items | 586 | 174 | 29.7% |
| Other ag. for. and fish. products | 1742 | 1711 | 98.2% |
| Total | 9018 | 8575 | 95.1% |

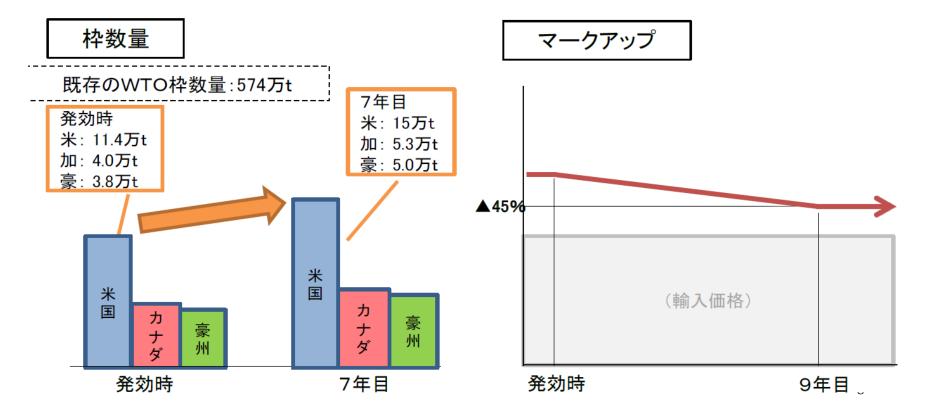
Agreement on Rice

- (1) State trading system and the secondary tariff (341 yen/kg) are maintained.
- (2) New country access quotas are set for SBS imports to U.S. and Australia: For U.S., 50,000t (for the first 3 years \rightarrow 70,000t (after the 13th year) For Australia, 6,000t (for the first 3 years) \rightarrow 8,400t (after the 13th year)



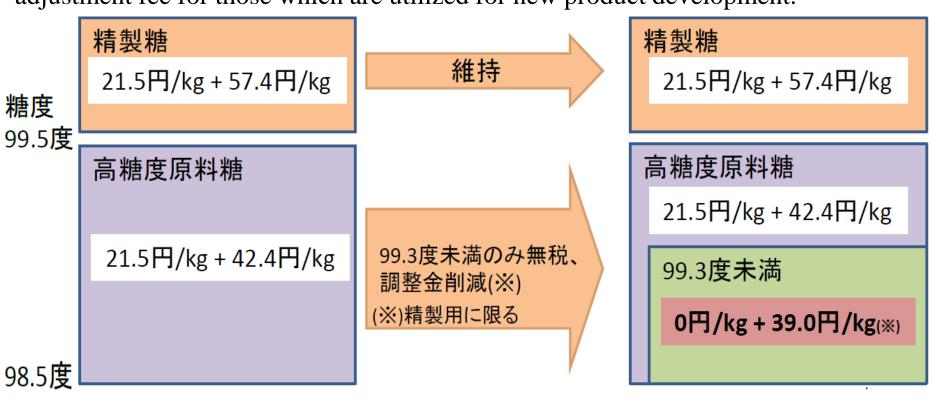
Agreement on Wheat

- (1) State trading system and the secondary tariff (55 yen/kg) are maintained.
- (2) New country access quotas are set for SBS imports to U.S. Australia and Canada; total 192,000t (initially) increasing to 25,300t (after the 7th year).
- (3) Current markup (margin collected for the government imports) under WTO access is reduced by 45% by the 9th year. Markup for the new country access quotas for other brands than major 5 brands is reduced by 50 % by the 9th year.



Agreement on Sugar

- (1) Maintaining the current sugar price adjustment system is maintained for raw sugar and refined sugar, new measures are introduced as follows:
- Tariffs is set zero and adjustment duty is reduced slightly for high sugar content materials of refined sugar (sugar content more than 98.5 degree but les than 99.5 degree).
- (2) 500t of raw sugar and refined sugar are imported with tax-free and no adjustment fee for those which are utilized for new product development.

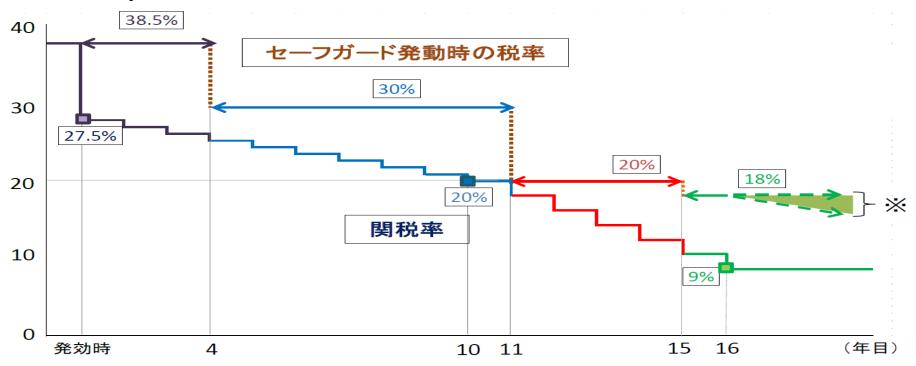


Agreement on Beef

- (1) Avoiding abolition of tariffs but tariff is reduced with a safeguard from 38.5% (present) to 9% (in 16th year)
- (2) Safeguard:

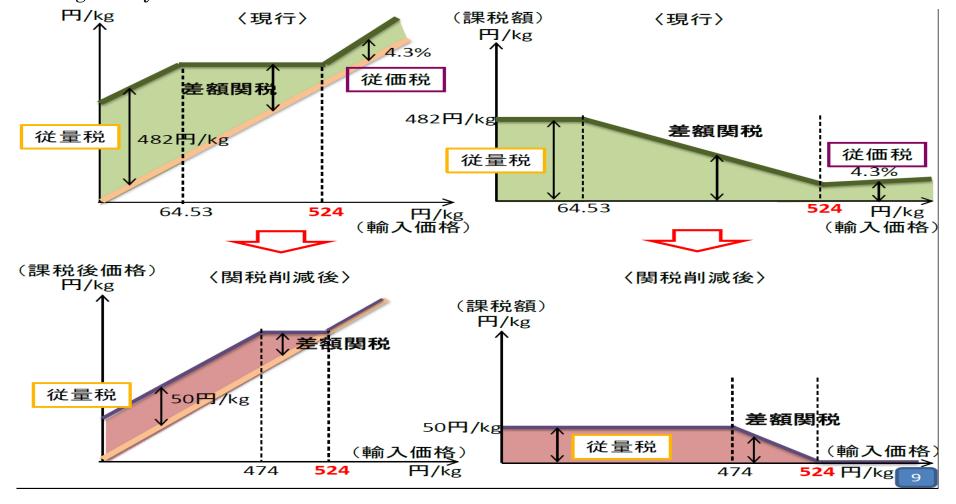
Triger quantity (yearly): 590,000t (begining) to 696,000t (10th year) and to 738,000t (16th year)

(3) Safeguard tariff rate: 38.5% (beginning) to 30% (4th year), 20% (11th year) and 18% (15th year)



Agreement on Pork

- (1) Gate pricing system and the turning point price (524 yen /kg) are maintained.
- (2) A specific duty avoids abolition of tariffs and safeguard measure is introduced.
- Ad valorem duty applied beyond the turning point price (present 4.3%) is reduced to 2.2% (beginning) and 0% (in the 10the year).
- Specific duty (present 482 yen/kg) is reduced to 125 yen / kg (beginning) and to 50 yen/kg (10th year)



Agreement on Dairy Products

- (1) State trading system and the secondary tariff are maintained (21.3%+396 yen/kg for powdered skim milk and 29.8%+985yen/kg for butter).
- (2) TPP access quantity is set at 60,000t (beginning) to 70,000t (the 6th year) in fresh milk conversion).

既存のWTO枠

- 〇農畜産業振興機構(ALIC)による 輸入(国家貿易)
- 〇約束数量 13.7万トン(*1)(生乳換算)

(対象品目:脱脂粉乳、バター ホエイ等)

〇枠内税率

脱脂粉乳25%、35%+マークアップ(*2)

バター 35%+マークアップ(*2)

十 | 脱脂粉乳、バターが | 不足している場合に実施

追加的な輸入

- 〇農畜産業振興機構(ALIC)による 輸入(国家貿易)
- 〇輸入量:不足分

(追加輸入の実績)

(生乳換算、万トン)

| 年 度 | 2014 | 2015 |
|--------------|------|------|
| 脱脂粉乳・ バタ― | 18.8 | 15.6 |

既存のWTO枠

今後も継続(変更せず)

+

TPP枠

- 〇ユーザー、商社等による輸入(民間貿易)
- 〇枠数量 (生乳換算)

脱脂粉乳2万659トン → 2万4102トン(6年目) (製品 3,188トン→3,719トンに相当)

バター 3万9341トン→ 4万5898トン(6年目) (製品 3,188トン→3,719トンに相当)

合計 6万トン → 7万トン(6年目)

○枠内税率(11年目までに削減) 脱脂粉乳 25%,35%+130円/kg

→ 25%,35%

バター 35%+290円/kg → 35%

(*2)ALICの入札によって決定される額。最近5年間のマークアップは、脱脂粉乳32円/kg〜238円/kg、バター77円/kg〜649円/kg

Agreement on tariff reduction/abolition for Japanese agricultural exports

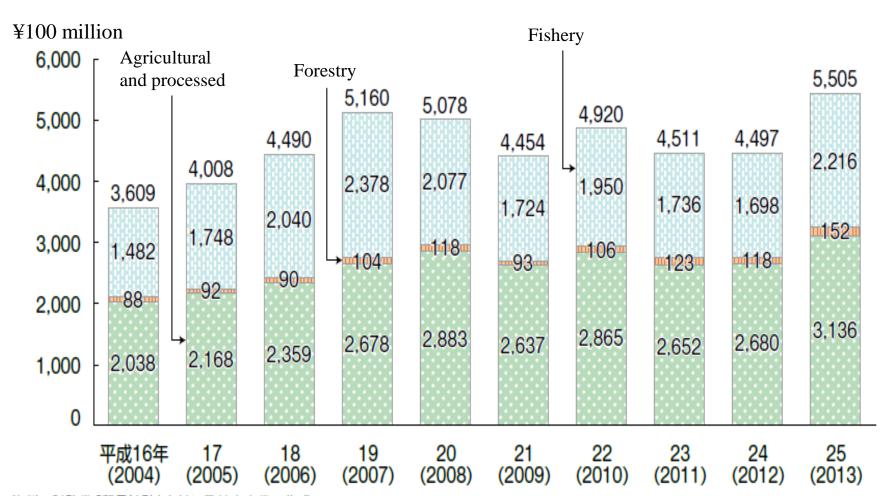
Rice

| 国名 | US | Canada | Australia | Mexico | Malaysia |
|-----------------|-------------------------|----------------------|-----------|-----------------------------|--------------------|
| 現行 ↓ 交渉結果 | 1.4セント/kg ↓ 5年目撤廃 | (無税) | (無税) | 20% ↓ 10年目撤廃 | 40% ↓ 11年目撤廃 |
| Singapore | Chile | Peru | NZ | Vietnam | Brunei |
| (無税) | 6% ↓ 8年目撤廃 | 0%+従量税 ↓ 従量税維持 | (無税) | 40% [22.5%] ↓ 即時撤廃 | (無税) |

Beef

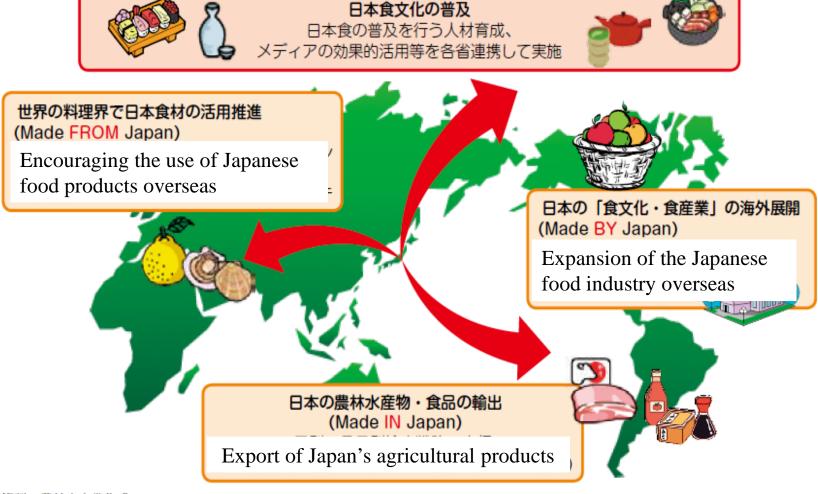
| 国名 | US | Canada | Australia | Mexico | Malaysia |
|-----------------|---|--|-----------|--|----------|
| 現行 → 交渉結果 | 枠内(日本向け):4.4セント/kg、 200トン 枠外:26.4% → 枠内:即時~10年目撤廃 枠外:日本向け関税割当 (無税、6,250トン(14年目))、 15年目撤廃 | 26.5% ↓ 6年目撤廃 | (無税) | 20~25% [枠内(日本 向け):2.0~ 2.5%、6,000h ン] ↓ 10年目撤廃 | (無税) |
| Singapo | ore Chile | Peru | NZ | Vietnam | Bruneai |
| (無税) | 6% ↓ 即時撤廃 | 17% ↓ 11年目撤廃 (ロース薄切は 即時撤廃) | (無税) | 15~31% [11.3%] ↓ 3年目撤廃 | (無税) |

Transition of the export value of Japanese agricultural, forestry and fishery products and processed foods



資料:財務省「貿易統計」を基に農林水産省で作成

The outline of agricultural export strategy (FBI) of Japan



資料:農林水産省作成

Critical Issues in Japanese Agriculture

- Small scale operations particularly in rice farming; less than 2 hectares per farm.
- Too much fragmentation of farmland leading to inefficient use of machinery.
- Aging agricultural workers; average 66 years old and not enough young people entering the industry.
- Delayed recovery from the Great Disaster; agricultural reform in the Tohoku area.
- TPP and its effects; damages to domestic agriculture, food security and food safety

For revitalization of Japanese agriculture

- Japanese agriculture should change its structure coping with globalization (TPP), which exactly means to seek higher productivity through intra-industry trade and pursuit of comparative advantage in agriculture.
- Under Abe Administration the reform of Agricultural Cooperatives (JA) is going, which is an important step for revitalizing rural economy making local JA independent from the central body.
- Classifying Japanese agriculture into three types: (1) large scale efficient agriculture, (2) the Netherlands type high technology agriculture, and (3) service agriculture.
- Educating young farmers for local leaders in collaboration with non-agricultural companies.
- Looking for export opportunities in the world and taking advantage of high quality of Japanese foods.